

AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

MOGLIX

<u>Campus Recruitment - 2019 Passing Out Batch</u> <u>ONLY FOR UNPLACED STUDENTS</u>

Company	MOGLIX
Website	www.moglix.com
Batch	2019 Passing Out Batch
Joining Date	Immediate
Date of Campus	Will be confirmed later
Time	Will be confirmed later
Venue	Will be confirmed later
Job Title	Inside Sales Executive
Eligible Degrees	BTech
Eligible Branches	All Branches
Eligibility Criteria	60% in 10 th , 12 th and Graduation
Location	Noida
Compensation (CTC)	INR 4.0 LPA
Roles & Responsibilities	 Source new sales opportunities through inbound lead follow-up and outbound cold calls and emails Understand customer needs and requirements Route qualified opportunities to the appropriate sales execu tives for further development and closure Close sales and achieve quarterly quotas Research accounts, identify key players and generate interest Maintain and expand your database of prospects within your assigned territory Team with channel partners to build pipeline and close deals Perform effective online demos to prospects
Other Desired Skills / Competencies	 Good Communication and learning skills. Self-confidence, polite and pro Active. Good Understanding of Microsoft Office -Word, PowerPoint and Excel). Should have mix of technical skills & sales flair. Experience in related fields/Industry will be preferred.
Recruitment Process	Will be informed later
How to Apply?	Interested and eligible students need to apply on the link given below latest by 15 th Feb 2019 by 10:00 AM

Click here to apply

Late entries will be automatically deleted.

My Best Wishes are with you!

Prof. Dr. Ajay Rana Advisor